



**XQ MSG**

Encryption as a Service

# TEAM

SECURITY EXPERIENCE MEETS USER EXPERIENCE

## BRIAN WANE

Product / CEO

15+ Years Product

Dir. of Digital, Intel

CPO, Series X

CEO, Game Cloud

## JUNAID ISLAM

Security / Board

30+ Years Security

Cisco, Verizon, DoD

SDP, MPLS

Frame Relay

NSC

## IKE ECHEBIRI

VP Engineering

15+ Years Engineering

CEO, Hollowedge

## MG Dan Balough

US Army Retired



## ALAN BOEHME

CTO P&G, Coca Cola



## CHUCK FULLERTON

White House (WHCA)



## BOB FLORES

CTO CIA



## KEITH PALUMBO

VP Legal, Cylance



## DAN CYBULSKI

CIA CLOUD EXPERT



**XQ is the first and only solution for encrypted commercial 5G Data**

# MOBILE, SaaS & IoT DATA IS AT RISK WHEN MOVING BETWEEN PLATFORMS

## CYBER BREACHES COST COMPANIES MONEY AND REPUTATION

**\$3.92 M**

Average cost of a data breach

**\$4 B**

*2019 in cyber crime in US (FBI)*

**\$2500**

Consumer compliance laws fine  
per identity compromised

**\$1178**

Average yearly cyber security  
spend per employee

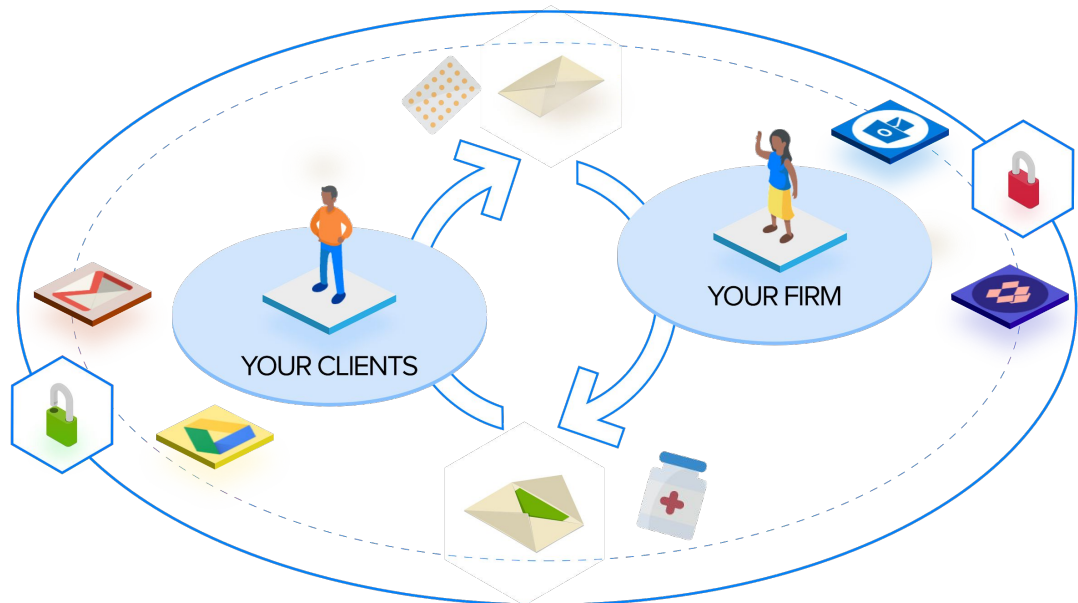
**\$1.3 M**

*Average business spend for  
compliance*

**49%**

Of businesses expect a cyber  
breach w/ expanded remote work

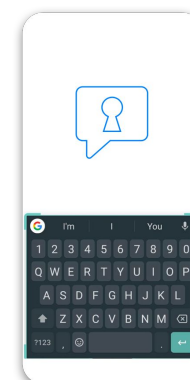
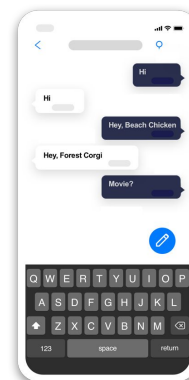
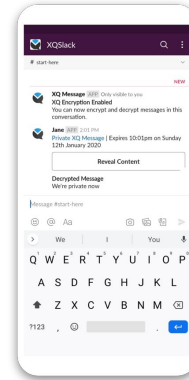
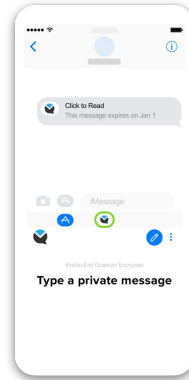
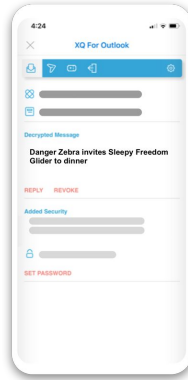
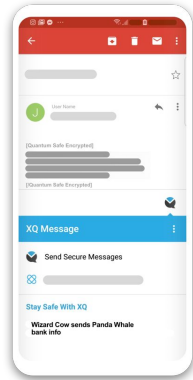
## XQ PROTECTS AND TRACKS EMAILS AND DOCUMENTS FOR YOUR COMPANY AND YOUR CUSTOMERS



WORKS WHEN YOU  
EMAIL CUSTOMERS **AND**  
WHEN THEY EMAIL YOU

# XQ WORKS WITH THE APPS CUSTOMERS USE TO COMMUNICATE

WE PROTECT DATA WITH TECH  
THAT LAYERS ON THE APPS BUSINESSES KNOW AND TRUST



Gmail



Outlook



iMessage



Slack



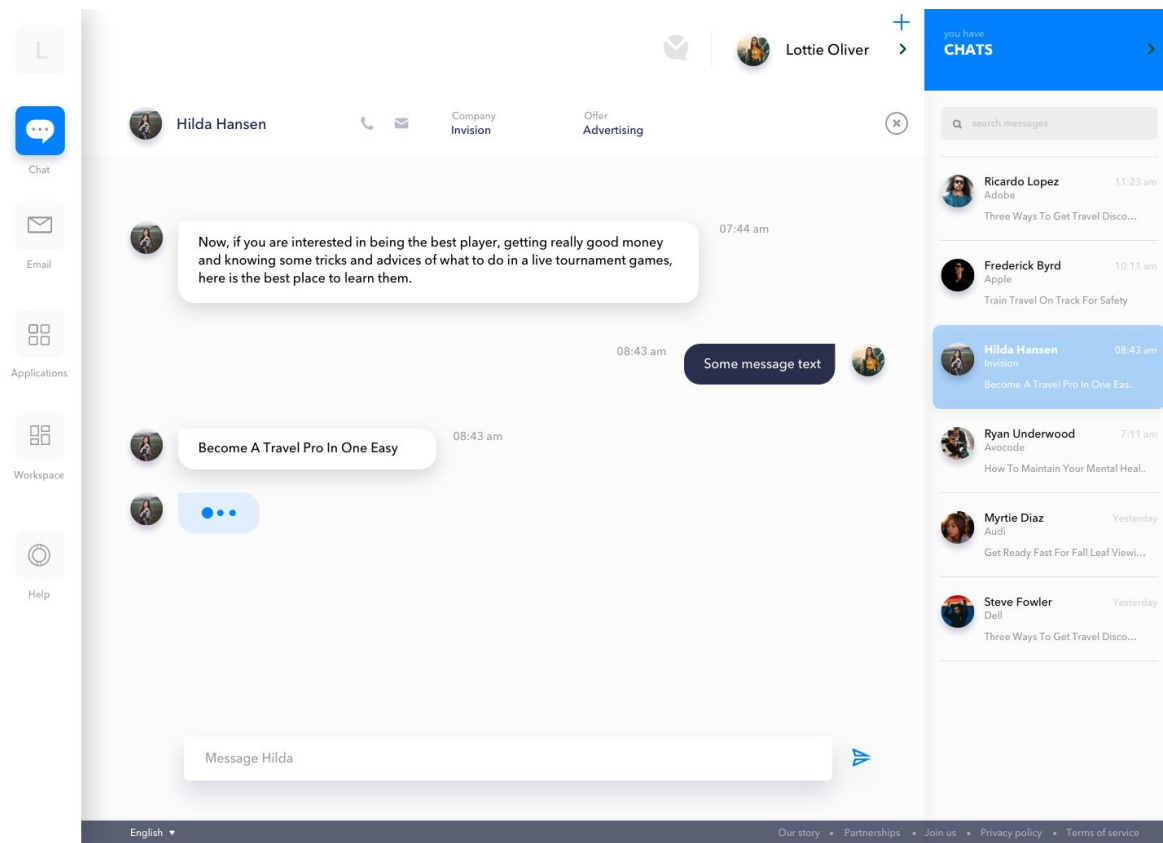
iOS



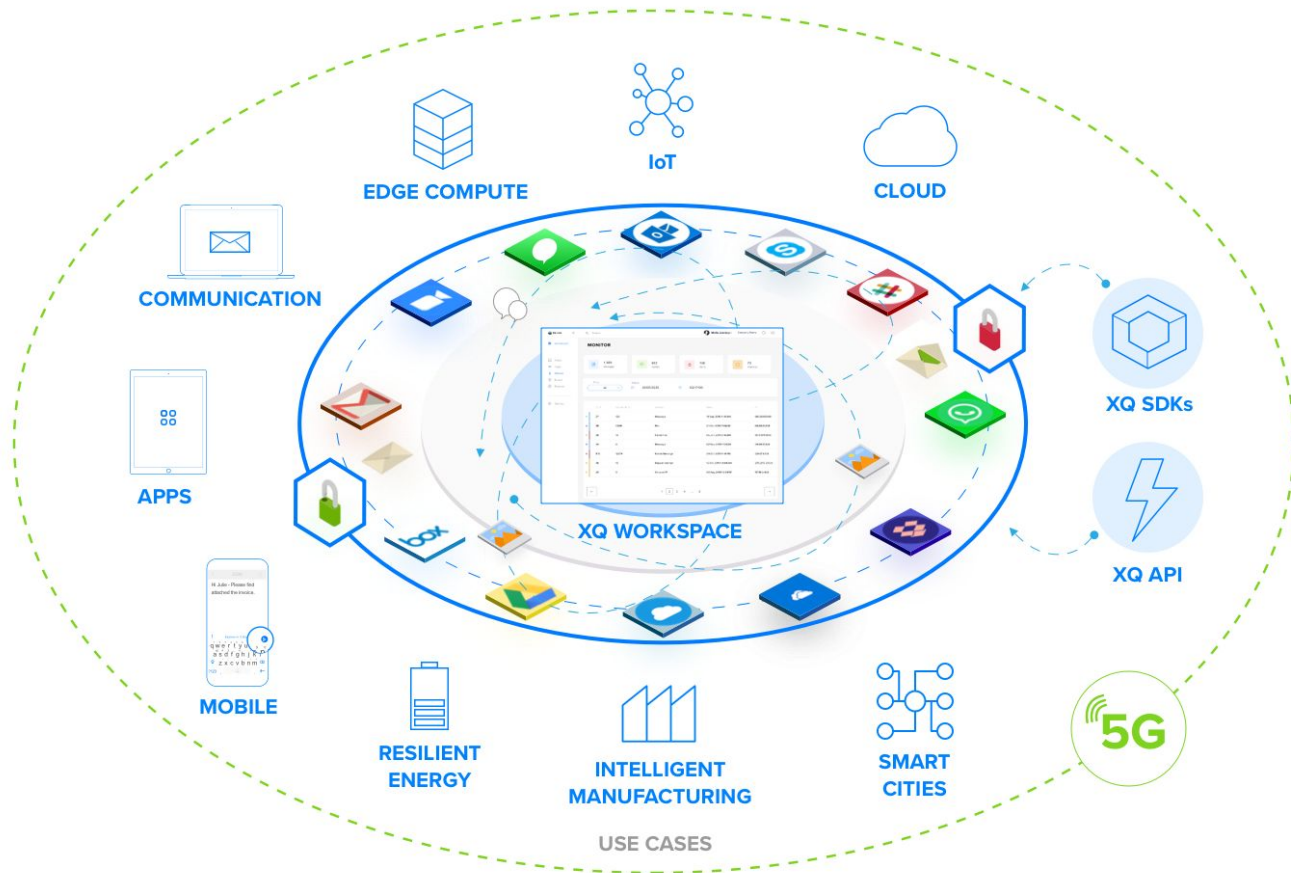
Android

*Released*

# SECURE CHAT & FILE TRANSFER ELIMINATES WEBSITE PORTAL FRICTION

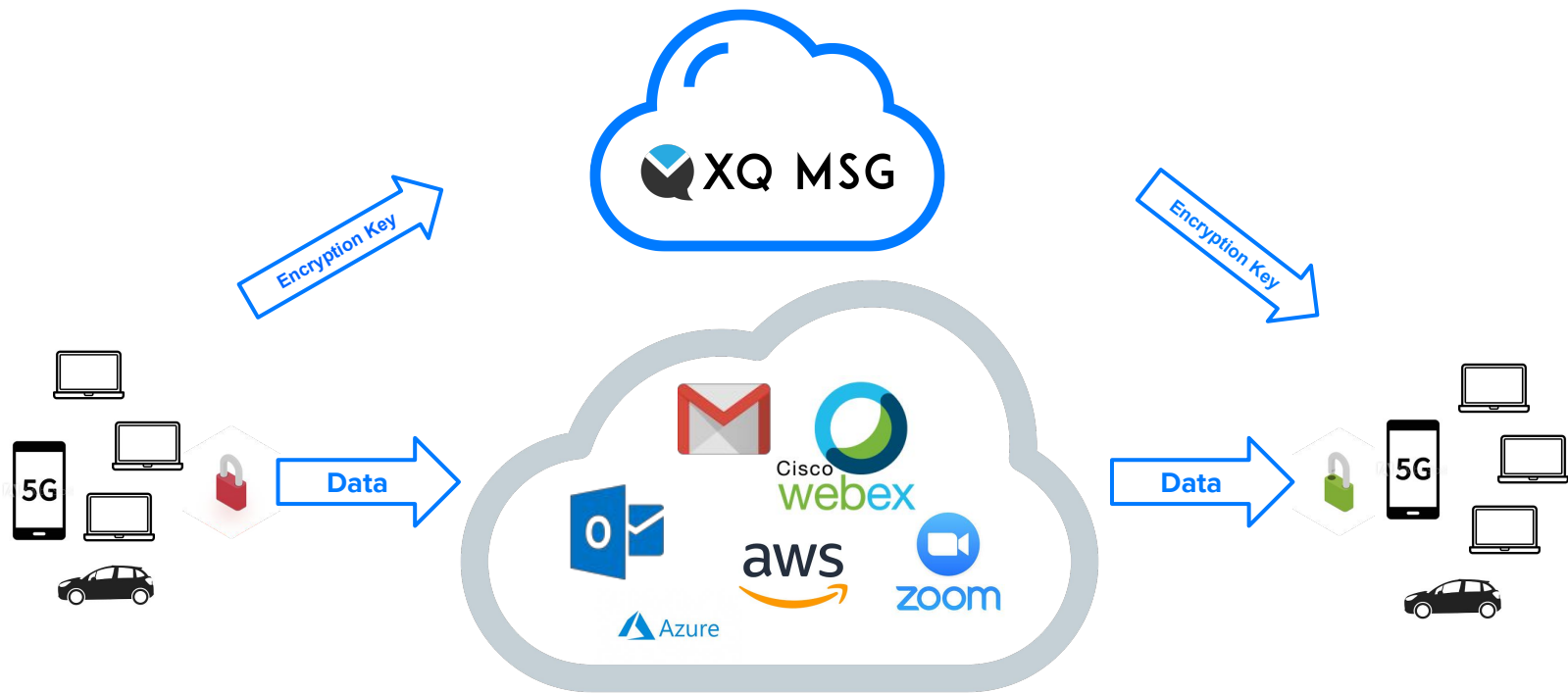


# SECURELY TRACK YOUR DATA EVERYWHERE ON ONE UNITED PLATFORM



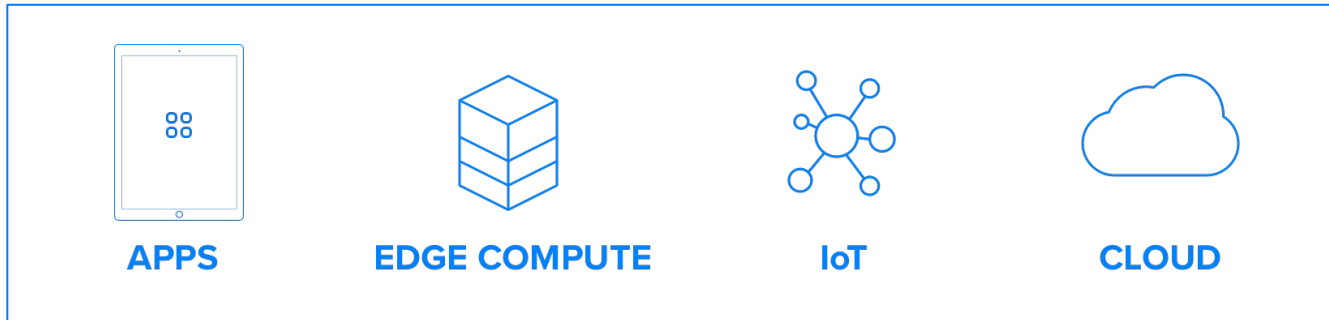


# XQ HAS DEVELOPED A NEW API BASED ARCHITECTURE THAT ENCRYPTS DATA ON THE EDGE



# XQ ALSO INTEGRATES WITH ALL YOUR TECHNOLOGY PLATFORMS

**XQ SECURELY MOVES & TRACKS DATA ACROSS  
DIFFERENT 5G, CLOUD & EDGE COMPUTE SYSTEMS**



# XQ SOLVES THE TECHNOLOGY CHALLENGES OF TODAY AND TOMORROW

XQ CONNECTS AND SECURES THE DATA NEEDED TO POWER THE FUTURE



**RESILIENT  
ENERGY**



**INTELLIGENT  
MANUFACTURING**



**SMART  
CITIES**

## UNSOLVED PROBLEMS FOR 5G IoT



No common framework to track all the different data types and configurations required to operate a Smart City

Different IoT sensors must have their data routed to different Edge and Cloud compute platforms

5G operators must meet US government CMMC for CUI NIST 800-171 logging requirements

# XQ MONITORS ENCRYPTED DATA FROM ALL PLATFORMS ON ONE MANAGEMENT DASHBOARD

- *Verified Trust through real-time tracking*

**XQ MSG**

Dashboard

Team

Monitor

Export

Unlock

Policy

Apps

Settings

**MONITOR**

240 Messages

186 Verified

60 Warnings

110 Alerts

Log Filter

All Logs

24/06/2020

08/07/2020

Verified External Utility Informational Success Warn Alert

All Event Types

Log#	Sender ID	Activity	Date	IP	Location
21502	ike@xqmsg.com	Subscriber Validated	July 1st 2020, 6:55:17 pm	73.29.50.67	United States, Jersey City
21493	ike@xqmsg.com	Subscriber Validated	July 1st 2020, 6:53:59 pm	73.29.50.67	United States, Jersey City
21213	brian@xqmsg.com	Added New Contact	July 1st 2020, 11:20:06 am	99.155.35.47	United States, Oakland
21212	brian@xqmsg.com	Added New Contact	July 1st 2020, 11:20:06 am	99.155.35.47	United States, Oakland
21211	brian@xqmsg.com	Added New Contact	July 1st 2020, 11:20:05 am	99.155.35.47	United States, Oakland
21210	External User	Invalid Read Recipients	July 1st 2020, 10:54:14 am	192.64.118.67	United States
21198	brian@xqmsg.com	Read Receipt	July 1st 2020, 10:37:53 am	192.64.118.67	United States
21197	brian@xqmsg.com	Message Read	July 1st 2020, 10:37:53 am	192.64.118.67	United States

Showing 1 to 10 of 121 rows 10 rows per page

- Dashboard
- Team
- Monitor
- Export
- Unlock
- Apps
- Settings

### TEAM · USER PROFILE · Brian Wane



**Basic Information**

First Name	Family Name
<b>Brian</b>	<b>Wane</b>
Title in Organization	Email
<b>CEO</b>	<b>brian@xqmsg.com</b>
Phone	Last Seen
<b>6463194232</b>	<b>10/14/2020</b>
Role	User ID
<b>Admin</b>	<b>5</b>

Email Notifications

**Do Not Receive**

**Password Change**

Username	Current
<b>brian@xqmsg.com</b>	.....
New	Confirm
<b>New Pass</b>	<b>New Pass Again</b>

[Forgot Password?](#)

- Update
- Disable
- Delete

**Activity**

Activity	Date
Subscriber Validated	October 14th 2020, 1:37:26 pm
Message Read	October 14th 2020, 12:25:47 pm
Read Receipt	October 14th 2020, 12:13:47 pm
Added To Recipients	October 14th 2020, 12:12:54 pm
Subscriber Validated	October 14th 2020, 11:53:51 am
Subscriber Validated	October 14th 2020, 11:47:25 am
Subscriber Validated	October 14th 2020, 11:35:19 am
Subscriber Validated	October 14th 2020, 10:43:47 am
Subscriber Validated	October 14th 2020, 10:43:32 am
XQ PIN Failed	October 14th 2020, 10:40:59 am

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1 2 3 4 5 ... 267

# MANAGE A TEAM OF PEOPLE OR MACHINES

- Stop phishing and man in the middle attacks
- Revoke message or user access
- Create a verified workspace that extends outside your organization

# EASILY STAY COMPLIANT

- *Export keys to own your data*
- *Unlock in 3 clicks*
- *Meets NIST 800-171 CUI, CCPA & HIPPA Message Compliance*

Dashboard

Team

Monitor

Export

Unlock

Apps

Settings

Apps

Settings

## UNLOCK



As an account administrator, you may decrypt files you have encryption keys for.

[Please visit the Export section to procure your keys.](#)

### Message Files

Select any .eml, .olm, mbox or .zip file ( containing only encrypted .eml or .txt files ) to decrypt below:



Drop file here or click to upload.

### Message Encryption Keys

Select a JSON, CSV or zip archive containing the encryption keys below:



Drop file here or click to upload.

Search Filter

AND

OR

[Enter Message Search Filter \(Optional\)](#)

Unlock

## FEATURED CLIENTS

- 5G Lab
  - Indiana 5G Zone
  - Puerto Rico 5G Zone
- Helmerich & Payne
  - Drilling
- Sovereign Ventures
  - US State Department
- American Financing
  - Mortgage financing
- Mars Financing
  - Health claim financing
- CAF America
  - Non-Profit

## FEATURED INTEGRATIONS

- Smart Manufacturing Lab
  - GE initial member
- Smart Energy
  - Micro grid for power resiliency
- Smart Resource Extraction
- Smart Logistics
- Trusted Electronics Lab
- Secure Contract Transmission
- Secure PII Intake

# TESTIMONIALS

"We're building the Smart Community of the future and needed IoT security and management - we got both with XQ"

- Sean Hendrix Director  
Indiana 5G Zone

"This app is simply amazing. Use it to secure your messaging with your teams and networks!"

- Matthew Murray, Former  
Deputy Assistant  
Secretary of Commerce  
for Eurasia

"As a nationwide Mortgage Banker our need for data security is incredibly important. Not only are we impressed with the work XQ has already done but we also are excited to bring some projects together that before seemed unattainable. A smart and responsive technology company that is able to fill a gap that is currently missing in the Information Security industry."

- Duanne Kibbee, VP Technology, American  
Financing



# SaaS PRICING

XQ HAS A FREEMIUM BUSINESS MODEL SIMILAR TO ZOOM AND SLACK

## FREEMIUM

PER SEATS

**\$0**

BASE ANNUAL SUBSCRIPTION

*No compliance features*

## Professional SaaS

PER SEAT

**\$1**

BASE MONTHLY SUBSCRIPTION

*Each account that is tracked is charged including employees, vendors and customers*

## BUSINESS SaaS

PER SEAT

**\$.50**

BASE ANNUAL SUBSCRIPTION  
OVER 10,000 SEATS

*Bulk discount*

No free cross platform solution exists

Virtru costs \$360 per year per seat

Proofpoint Enterprise 1000 seats  
\$38,689

# ENTERPRISE PRICING

FULL PLATFORM DEPLOYMENT TO CLIENT CLOUD SERVER

## SMALL

25,000 SEATS

**\$25,000**

BASE ANNUAL SUBSCRIPTION

*Messaging*

## MEDIUM

75,000 SEAT

**\$50,000**

BASE ANNUAL SUBSCRIPTION

*Messaging*

## LARGE

500,000 SEATS

**\$250,000**

BASE ANNUAL SUBSCRIPTION

*Messaging + IoT API*

# CONTACT

[SCHEDULE A DEMO](#)

**BRIAN**

**WANE**

*BRIAN@XQMSG.COM*

# THE XQ BREAKTHROUGH: THE FIRST API-BASED DATA PROTECTION

- *Clean sheet design for high security, high scale applications*
- *First Internet-scale quantum safe data protection solution*

